Tony Trent

Business Development

750 Patrick Place, Suite A
Brownsburg, IN 46112

ttrent@hplegacyinc.com

317.945.5656

hplegacyinc.com

Previous Experience

2006 - 2020
Trent Companies
Title: President
Key Responsibilities: Responsible for daily operation for a multi-million dollar design-build landscape contracting company.

Education

Degree: Bachelor of Science
Major: Landscape Architecture
Institution: Purdue University
Graduation: 1991

HP Legacy
Building a Legacy of High Performance

HP Legacy Tenure

October 2023 - Present

Current Role and Responsibilities

- Build and strengthen relationships with clients in both private and public sectors
- Identify and pursue new business opportunities that align with client needs in specific markets
- Lead strategic planning and community engagement efforts to support client goals and foster business growth
- Manage the entire sales process, from identifying client accounts and developing strategies to delivering proposals, reporting progress, and closing deals

Skills

- Problem Solving
- Leadership
- Forward Thinking
- Relationship Builder

Volunteer/Community Work

- President of the Tyler Trent Foundation since 2010
- Board Member of the Indianapolis Police Foundation
- Member of the Patient Advocacy Advisory Boar for OS Therapies (Oncology Research)